**Prospect Follow up Steps** 

PS3 – Pique, Share a tool, 3-way call with Support Partner Always best to Call and talk first! Then send your and follow up! Use Your Support Team! 3-way calls build trust, a sense of partnership that we all are working together, and they will help you enroll new Customers and Business Builders!

Name	CALL Pique Set FU time	Text 3- min Video	Follow Up Call	3-Way Call!	Facebook Friend	Add to Mens & Womens Testimonials	Tag to Posts @ Men's/ Womens	Follow Up	Follow Up	Enroll!!