

NewULife 90-Day Sprint Action Tracker - The Goal Is 8 Points Per Day

Name: _____

Date: _____

Blitz
Week # _____

| Prospecting Activities | Points | Day 1 | Day 2 | Day 3 | Day 4 | Day 5 | Day 6 | Day 7 |
|--|--------|-------|-------|-------|-------|-------|-------|-------|
| Talked to New Prospect about Product or Business | 1 | | | | | | | |
| Prospect Agrees to Review Tool (Website, Video, etc) | 1 | | | | | | | |
| Have New Prospect agree to be Tagged In FB | 2 | | | | | | | |
| Do 3-Way call with prospect | 2 | | | | | | | |
| Do 3-Way call for a team member | 2 | | | | | | | |
| Follow Up with Prospect | 2 | | | | | | | |

| Presentations & Meetings | Points | Day 1 | Day 2 | Day 3 | Day 4 | Day 5 | Day 6 | Day 7 |
|---|--------|-------|-------|-------|-------|-------|-------|-------|
| Host Your Own Launch Call | 8 | | | | | | | |
| Present a Launch Call for Team Member | 6 | | | | | | | |
| Your Guest attends a Launch Call (each guest) | 2 | | | | | | | |

| Training & Team Development | Points | Day 1 | Day 2 | Day 3 | Day 4 | Day 5 | Day 6 | Day 7 |
|---|--------|-------|-------|-------|-------|-------|-------|-------|
| Do a New Affiliate Training in their first 7 days | 2 | | | | | | | |
| Conduct Training call or webinar to your team | 2 | | | | | | | |
| Read 10 pages of a good book | 1 | | | | | | | |

| Enrolling Results | Points | Day 1 | Day 2 | Day 3 | Day 4 | Day 5 | Day 6 | Day 7 |
|--------------------------------------|--------|-------|-------|-------|-------|-------|-------|-------|
| Enroll a new Distributor with a pack | 8 | | | | | | | |
| Enroll a new Distributor | 6 | | | | | | | |
| Get a Preferred Customer | 4 | | | | | | | |
| Get a Retail Customer | 3 | | | | | | | |
| Get a Commercial Customer | 8 | | | | | | | |

| Total Points | Points | Day 1 | Day 2 | Day 3 | Day 4 | Day 5 | Day 6 | Day 7 |
|--------------|--------|-------|-------|-------|-------|-------|-------|-------|
| | | | | | | | | |

| Activity Guidelines | Weekly | Point | Total |
|---------------------|--------|-------|-------|
| | | | |

- Talk to 10+ New People per day (full time)
- Talk to 5+ New People per day (part time)
- Talk to 2 new people per day (very part time)