**Partnership Invitation Worksheet**

Customize this worksheet with specific details for each potential partner (your Teacher and Team can help). Work with the flow, evaluating & adjusting and talking it out until you feel comfortable with your invitation. Remember, this isn’t meant to be a script, just a structure that facilitates your heartfelt, genuine offer. Have fun with it.

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| **Potential Partner:** |  |

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| **Introduction** | |
| Something important – do you have 5-10 minutes? | |
| Recently I was asked to partner into a business venture by a person I respect a lot. After evaluating the business I decided to partner because I appreciated the opportunity to work with the person that invited me. Works well for me because… **(Note: keep your why to a short sentence/bullet point – simply want to create credibility with why you are doing this)** | |
| **Your “why”** |  |

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| --- | --- |
| **Reasons** | |
| Selecting who I would like to partner with. Thought of you because… | |
| **Reason(s)** |  |

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| **Benefits to new potential Partner** | |
| Thought the partnership might interest you because**…( Note - may want to relate a conversation you recently had with them where they expressed a desire to make a change or create something that mattered to them when presently they do not have a vehicle to do so)** | |
| **Benefit(s)** |  |

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| **Set Up Evaluation** |
| * Easy to evaluate – will send you a link to our **Business Overview Webinar** which outlines the basics of our organizational structure. |
| * Really interested in the benefits and values that you would be looking for. Think about what you would want a 3-6 hours weekly time investment to create in your life. |
| * Write down questions – and let’s have an exploratory follow-up call tomorrow. Not looking for an immediate decision –just want you to review this initial information. Through completing the evaluation with that follow-up call we can determine if this is a good partnership fit. What time would work well? |
| * Regardless of what we decide –whether it will be right or it won’t - appreciate you exploring this with me. |
| * Look forward to talking to you. |

Let me ask you: Is there anybody out of all the people you know who you would love to partner with?

(Why? Qualities of Call together and invite.) She thought of you: