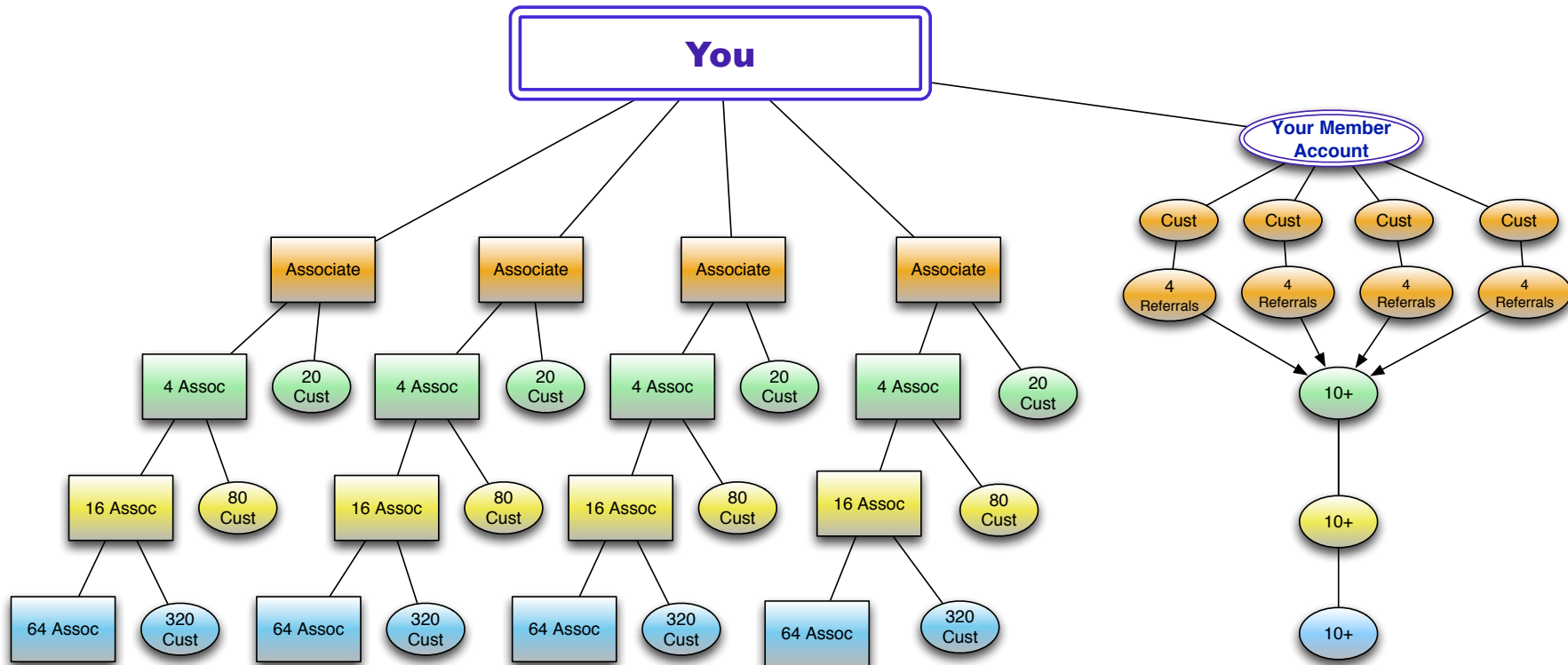


MANNATECH 12 MONTH BUSINESS PLAN

Build Your "Business Unit" then Duplicate



BP 1-3
 1. Find 20 Customer (Members)
 2. Find 4 Business Builders (Associates)
 Income: \$487 per month*
 Win: IPAD
Learn and Practice

BP 4-6
 1. Help your 4 Associates build their "Business Units"
 2. Add 10+ more customers
 Income: \$1,000 - \$2,500 per month*
 Win: Disney Vacation for 2
Teach

BP 7-9
 1. Help the 16 new Associates build their "Business Units"
 2. Add 10+ more customers
 Income: \$2,500 - \$6,000 per month*
 Win: \$10,000 Executive Bonus
Mentor

BP 10-12***
 1. Help the 64 build their "Business Units"
 2. Add 10+ more customers
 Income: \$6,000 - \$10,000 per month*
 Win: \$20,000 Presidential Bonus
 Hawaii Every Year in January
Manage

* Assumes 100 QV average order in Member & Associate positions

*** Only need 36 total Associates who have found their 20 customers to be Presidential Director. If every associate builds their Business Unit, you will have 84. So, need less than 50% success rate of this chart to make **Presidential!** If you complete in total, you are 3 BP's away from Platinum Presidential.

"Business Unit" =

4 Associates and 20 Customers

For finding customers, as easy as finding 4 and through 4Free Discount Program helping them get their products for free.